



An Innovative Access for Competition and Assistance Among Cloud Providers “ Cloud Arbiter ”

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ABSTRACT: Different service schemes by Cloud service providers has attracted customers in the recent past and is still evolving. Since the resources being handled within Clouds are not capable of being stored and the physical resources need to be changed very often, pricing the service in a way that would return profit on the initial capital investments to the service providers has been a major issue. The rush in demand for utilizing public Cloud resources has introduced many swaps between price, performance and recently reliability. The cloud provider, such as Amazon provides computing capacity in the form of virtual occurrence and charges customers a periodically changing price for the period they use the instance. The provider's problem is then to find an optimal pricing policy, in face of debatable demand arrivals and separation, so that the average expected revenue is maximized in the long run. We adopt a revenue management framework to handle the problem. The competition among providers is formulated as a non-cooperative debatable game where the players are providers who act by recommending the price policy at the same time. The game is modeled as a Markov Decision Process whose solution is Markov Perfect Equilibrium. Then, we address the assistance among providers by presenting an innovative algorithm for determining a cooperation strategy that tells providers whether to satisfy users' resource requests locally or expand them to a certain provider. The algorithm returns the optimal cooperation structure from which no provider unalterably differs to gain more revenue.

KEYWORDS: Cloud computing, dynamic pricing, cooperation, Markov Decision Process, Markov Perfect Equilibrium, game theory.

I. INTRODUCTION

During the past two decades, cloud computing has received compelling investments in the industry. Many cloud service providers are participating in the market, forming a ambitious environment which is referred to as multiuser and multi-provider cloud market. Hereafter, we will use the terms providers and users to refer to the cloud actors. Since the amount of resources in a users request is much smaller than the scope of a provider, the users request can be satisfied by any provider. A rational user always chooses the provider whose resources best satisfy his computational needs, and the resource usage cost does not exceed his budget. The users satisfaction can be measured through a service measure which depends not only on the resource properties but also on the user's desire to choose certain providers, i.e., two providers with the similar resource capacities and usage price may be considered different for a user based on the user's choice behavior and loyalty. Furthermore, the task of optimally pricing cloud resources to attract users and improve revenue is very challenging [1]. They need to take into account a wide range of factors including the choices of users, resource capacities and probable competition from other providers. A provider naturally wishes to set a higher price to get higher revenue; however, in doing so, it also carries the risk of discouraging appeal in the future. On the other hand, they also look for the means to cooperate with other providers to reduce the operation cost and therefore improve their final revenue. In this paper, we study both problems of the current cloud market: competition and cooperation among providers.



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The race among providers leads to acts of cloud resource pricing. Modeling this competition involves the description of the user's choice behavior and the assessment of the influential pricing strategies of providers to adapt to the market state. To describe the user's choice behavior, we employ a widely used discrete choice model, the multinomial legit model [2], which is defined as a utility function whose value is obtained by using resources requested from providers. From the utility function, we obtain the odds of a user choosing to be served by a certain provider. The choice probability is then used by providers to determine the excellent price policy. The fundamental question is how to determine the optimal price policy. When a provider joins the market, it implicitly participates in a competitive game established by existing providers. Thus, optimally playing this game helps providers to not only survive in the market, but also improve their credits. To give providers a means to solve this problem, we formulate the competition as a non-cooperative stochastic game [3].

II. MODEL AND ASSUMPTIONS

We start by introducing our model and assumptions. We consider providers which offer Infrastructure as a Service (IaaS) from which users can request a number of cloud resource occurrence and expand their own platform for executing their applications[1]. There are a total of N providers on the cloud market. These jobholders offer a number of resource types denoted By M. Depending on the capacity of each resource type, providers define a per unit price to charge users for resource usage. We denote vector $\pi_i = (\pi_{i1}; \pi_{i2}; \dots; \pi_{iM})$ as the price vector of provider i where π_{ij} with $j \in [1; \dots; M]$ is the per unit price of resource type j. For each resource type of each provider, we additionally define the per unit benefit β_{ij} , i.e., per unit benefit of resource type j offered by provider i, to reflect the relative capacity of the resource in satisfying the user's computational needs[1].

A. FORMULATION

The credit maximization problem can be formulated as Follows. We assume that, in total, K users give away their resource requests among N providers. User k places a request for a bunch of resources rather than for individual items which is the usual case in the cloud environment. Therefore, the resource request of user k is represented by a vector $r_k = (r_{k1}; r_{k2}; \dots; r_{kM})$ where r_{kj} with $j \in [1; \dots; M]$ is the required number of instances of resource type j. The state of the market is given by $\omega = (\omega_1, \omega_2, \dots, \omega_K)$ where $\omega_k \in \{1, \dots, N\}$ is the identification/index of the provider to which user k sends his resource request, i.e., user k chooses to be served by provider ω_k . [1]

$$\beta_i = \delta(\omega, i) = (\beta_{i1}, \beta_{i2}, \dots, \beta_{iK}), \beta_{ik} = \begin{cases} 1 & \text{if } \omega_k = i; \\ 0 & \text{otherwise} \end{cases} \quad (1)$$

Given the price approach $\pi_i = (\pi_{i1}; \pi_{i2}; \dots; \pi_{iM})$ and the individual state ω_i of provider i, the total revenue of provider i is defined as follows:

$$R_i^{\text{gross}}(\beta_i, \pi_i) = R_i(\delta(\omega, i), \pi_i) = \sum \beta_{ik} c_{ki} = \sum \beta_{ik} \sum r_{kj} \pi_{ij} \quad (2)$$

B. RESOURCE PROVISION

The provider must also provision sufficient capacity to satisfy the service level agreement with the customers. Hence, cost rebate and credit generation are demanding to the success of a cloud service provider. Consequently, key solutions for pricing, provisioning, and delivering quality of service are the determinant components of the business process in order to win in the aggressively rising market[5].

III. LITERATURE REVIEW

Resource provisioning for IaaS Cloud providers is a challenging issue because of the high changeability in load over the time. Providers must be able to fluctuatingly increase the available resources to serve requests [6]. In order to enable such plot, coordination between providers has to be achieved, possibly through the formation of Cloud association. The main theme here is to understand the settlement among resource allocation, performance, and social welfare implicit by using flat-rate or usage based pricing plans, or a blend of the two called Paris Metro Pricing. In aspect, a fixed price is used no matter if it is charged on a flat-rate or a usage basis, whereas we consider changing prices that vary over time. There have been some recent studies on pricing of cloud resources contend for the importance of pricing in the cloud computing context for distributed systems design. [7] proposes a computationally

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efficient pricing scheme based on mechanism design, and accept a genetic algorithm to repetitively optimize the pricing policy. The most related work to ours is where a pricing strategy is developed by solving an optimization problem for a cloud cache. These approaches are primarily of a one-shot nature without considering the effect of pricing on future demand and credit[4]. Another work committed to option theory in resource allocation for Clouds, proposes an approach based on the option theory to minimize cost and mitigate the risk for Cloud users [6]. They introduce a unique pricing plan based on the option that Cloud providers should provide for their own customers. Using option plan, customers can reduce the cost of using IaaS Cloud provider resources. Our work, on the other hand, mainly aims to increase profit and diminish risks for providers, which leads to better QoS for the customers. They analyze the use of real options in a contract market, to economically manage resource reservation in distributed IT environments . In fact, they use option as a contract to perform reservation for time and budget sensitive customers. Network consumers want to minimize expenses, whereas Network providers want to maximize their return on investment.

IV. PROPOSED SYSTEM

A. PROBLEM STATEMENT

Increasing resource appeals with different requirements from users bring new challenges which a single provider may not be able to satisfy, given that the resilience of cloud services and the availability of data stored in the cloud are the most important issues. Scaling up the infrastructure might be a solution for each provider, but it costs a lot to do so, and the infrastructure may be under-utilized when demand is low. A multiple cloud approach, which is referred to as Cloud-of-Clouds is a promising solution in which several providers cooperate to build up a Cloud-of-Clouds system for allocating resources to users.

B. SYSTEM ARCHITECTURE

In this architecture, the Cloud Broker is responsible for coordinating the cooperation among providers, receiving users' resource requests and also doing accounting management.

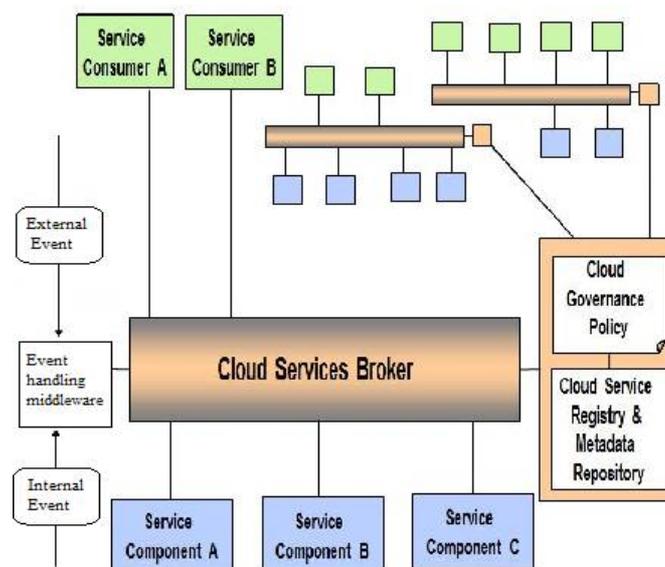


Fig. 1 System Architecture Diagram

Cloud providers offer customers reservation (e.g. prepaid) and on-demand plan (e.g. pay per use). The Cloud provider offers its resources for each plan based on the fixed price (Figure 1). The Cloud provider offers best-effort and high availability of the service for on-demand. A cloud broker is a third-party individual or business that acts as an intermediary between the purchaser of a cloud computing service and the sellers of that service. In general, a broker is someone who acts as an intermediary between two or more parties during negotiations. The model allows providers to avoid the resource over-provisioning and under-provisioning problems.



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C.ALGORITHM

Algorithm 1 Finding optimal price policies p

Input: Users' resource requests and budgetary constraints:

r_k and b_k , $k = 1$ to K . Information about all providers: ϕ_i , ψ_{ij} , λ_{ij} , c_o and $j = 1$ to M . Discount factor: γ .

Output: Optimal price policies: p

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1: Make initial guesses for the value function  $v_0(\omega) \in \mathbb{R}^M$ 
   and the price policy  $p_0(\omega) \in \mathbb{R}^M$  for each provider  $i = 1$ 
   to  $N$  in each state  $\omega \in \Omega$ . Pick a random state to be the initial
   state of the market;
2: stop --- 0; /*stop condition*/;  $t = 0$  /*iteration*/
3: while stop == 0 do
4: Update the value function  $V^t(\omega)$  and the price
   policy  $p^t(\omega)$  for all providers according to
    $p(i, t-1)$  refers to the price policies of providers other
   than provider  $i$  at iteration  $t-1$ ;
5:  $cc \leftarrow \max_{\omega \in \Omega} (V^t(\omega) - V^{t-1} / 1 + V^t(\omega))$ 
6: if  $cc < \epsilon$  then /*satisfied by all providers*/
7: stop = 1;
8: else
9: Compute the next state of the market;
10:  $t = t + 1$ ;
11: end if
12: end while
```

V. RESULTS

For all simulations, we set the discount factor $\gamma = 0.95$ which corresponds to a 5% interest rate, the convergence constraint $\epsilon = 1e-4$. The users' preferences which follow the Gumbel distribution are generated with the location parameter $\mu = 3$ and the scale parameter $\beta = 4$. We set the number of resource types offered by each provider $M = 4$ which is similar to that offered by Amazon EC2. We also use the per unit prices charged by Amazon to calculate the budgetary constraint for all users. The initial value for price policies of all providers is set to zero. Users' resource requests are classified into three classes: small, medium and high demand classes which require a tuple of resources $r_j = (6, 5, 4, 2)$, $r_j = (25, 20, 15, 8)$ and $r_j = (60, 50, 40, 20)$, respectively[1]. This reflects the real user behavior that a user in the small class often requests a few number of resource instances for testing and experimental purpose while a user in the high demand class needs more resources for running their application on the production level.

VI. CONCLUSION

Finally the conclusion is maximizing the final revenue of the cloud providers and to satisfy the customers with the dynamic and reasonable pricing rates based on the users resource requests. Here the main thing is to establish the competition along with the cooperation among the cloud providers the current fiercely competitive cloud market, many providers are facing two major challenges: finding the optimal prices for resources to attract a common pool of potential users while maximizing their revenue in the presence of other competitors, and deciding whether to cooperate with their competitors to gain higher revenue after receiving their own users' resource requests. In the current fiercely competitive cloud market, many providers are facing two major challenges: finding the optimal prices for resources to attract a common pool of potential users while maximizing their revenue in the presence of other competitors, and deciding whether to cooperate with their competitors to gain higher revenue after receiving their own users' resource



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requests. We presented a game-theoretic approach to address the former challenge. We integrated the discrete choice model, which describes the user's choice behaviour based on the user's utility, to allow providers to derive the probability of being chosen by a user. By modelling the stochastic game as an MDP, our numerical results prove the existence of an MPE from which providers cannot unilaterally deviate to improve their revenue. Our algorithm, which computes the equilibrium prices, is shown to converge quickly. Next, we introduced a novel approach for the cooperation among providers. The cooperation algorithm results in a win-win situation where both cooperation partners can improve their final revenue. The cooperation structure found by the algorithm is the optimal one for each provider.

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